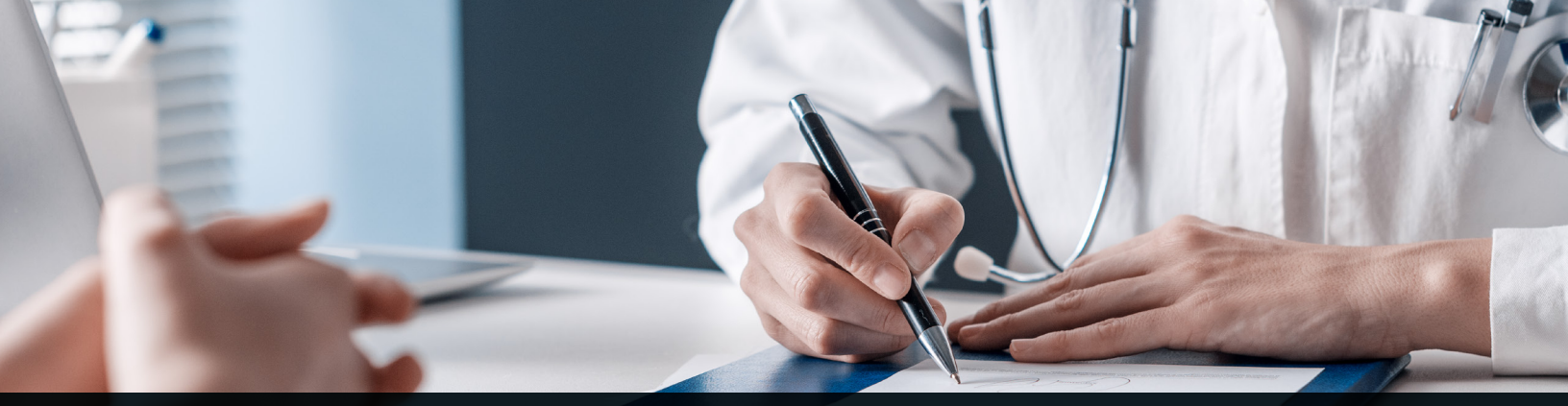




Cottingham & Butler

Managing **Prescription Drug Costs** with Cottingham & Butler

Spending too much on prescription drugs?

You're not alone.

According to recent data, prescription drugs are now the second greatest healthcare expense for companies, representing roughly a third of total healthcare costs for employers. As specialty drug costs increase and more medications are approved and put into circulation, expenses are projected to continue rising.

Cottingham & Butler's pharmacy offerings empower employers to take control of their costs, taking a critical look at current pricing, identifying areas for improvement, and providing strategic guidance to optimize savings.

Interested in learning more? [Contact us!](#) >



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Reducing Costs, Improving Care

54
CLIENTS

+45,000
MEMBER LIVES

POST REBATE PAID PMPM

\$62 Average

AVERAGE 1ST YEAR

33% Reduction

AVERAGE 1ST YEAR PMPM

\$31 Reduction



› Guided Pharmacy Solutions (GPS)

Guided Pharmacy Solutions (GPS) provides plan sponsors with a path to understand and improve their Pharmacy Benefit program. GPS pulls back the curtain and allows you the necessary transparency to see a clear picture of how your plan is currently performing, as well as actionable solutions for improvement.



Pharmacy Accountability Report

Is your pricing on PAR? The C&B "PAR" report identifies discrepancies between the contracted price clients were given by their PBM and the effective discount in the actual claims.

Pharmacy Toolkit

Provides objective diagnostics on current performance from proprietary benchmarking and analytic tools.

Top Drug Review

Shows YoY increase in spend for specific medications.

Consulting Framework

Strategic, prioritized approach to systematically review the pharmacy program cost in 6 targeted areas. Step-by-step pharmacy review identifying opportunities for savings.

Preferred Partners

C&B recommends a targeted PBM based on desired outcomes or will directly negotiate with the current PBM. C&B has established relationships with proven partners who perform. This could include coalitions, small market PBMs, and direct deals with "carved in" benefits.



› Control RX by MedOne

Control Rx is a PBM solution that intelligently attacks the inefficiencies and challenges of today's marketplace, delivering flexibility, transparency, and cost savings.

Provided by MedOne, Control Rx offers guaranteed clinical savings. With an all-in pricing model, there are no hidden fees, no per claim fees, and no percent of savings kept by Control Rx. Your company keeps the over-performance. The fully-transparent reporting shows you exactly what you should be paying for each drug, what manufacturer assistance is available, and if that assistance is being maximized.

Control Rx delivers flexibility along with measurable utilization management, resulting in effective outcomes that fit your employees and your plan. From the optimized formulary, approved and excluded drugs, prior authorizations and step therapy, you call the shots. Plus, the embedded nurse navigator program ensures your members get the best quality care, administered in-home or at a preferred outpatient setting, while lowering costs. With Control Rx, you also get superior vendor integration.

The pharmacy and PBM marketplace struggles with a lack of accountability. **Control Rx provides you the reassurance and guarantee that your pharmacy spend is being managed in the way you expect with a quarterly accountability report.**



NAVICARE
\$5 PMPM

Flexibility and
Control

Guaranteed
MPPM Reduction
in Plan Spend

Effective &
Measurable
Utilization
Management

J Code
Optimization



Truly Transparent
MPPM Pricing